



CHINOWTH & COHEN

Fall 2018 | NEWSLETTER

REALTORS.

What's New

SHELBY AT YORKTOWN | 12739 S 4TH STREET
\$555,000 | 4/4.5/3 | 4,122 sqft | MLS #1838561



PECAN ESTATES | 1207 E 135TH STREET
\$222,000 | 3/2/3 | 2,126 sqft | MLS #1827851



Making a Move IN THE FALL & WINTER MONTHS

Spring and Summer are usually the peak months for buying and selling homes. Moving, showings and open houses are more inviting during the warmer weather months. However, there are some great advantages to listing your home during the Fall and Winter.

When it comes to selling, you get the benefit of less competition. Your home will receive more exposure before the market gets flooded again with listings in the Spring. Additional buyers are entering the market due to corporate relocation in the first quarter of the year. Also, open House traffic tends to be more serious this time of year, as opposed to, visits from neighbors just out for their daily walk. Exterior maintenance of your property is a lot less time consuming and expensive.

So what about buying in the Fall and Winter? When making an offer on a home, you will have less competition. This will give you a better chance of having your offer accepted and you will be less likely to engage in a bidding war. Corporate relocation also benefits you on the buying side; people who need to move quickly are highly motivated sellers and more likely to negotiate.

If you are ready to make a move and think you need to wait until school is out, keep these facts in mind. Contact me to discuss further and see if you should take advantage of the housing market now!



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IF YOU KNOW

SOMEONE LOOKING TO

buy or sell A HOME,

HAVE THEM CONTACT ME

TODAY!

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