



Tiffany Webb  
**REALTOR-ASSOCIATE®**  
 CHINOWTH & COHEN | SOUTH  
 3912 EAST 91ST STREET TULSA, OK 74137  
 (918) 200-6138  
 twebb.cctulsa.com

*What's New*

**THE COTTAGES AT TAYLORS POND**



**811 W 150TH ST • GLENPOOL**

**PLYMOUTH AT YORKTOWN**



**COVINGTON AT YORKTOWN**



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# CHINOWTH & COHEN

**SPRING 2020 | NEWSLETTER**

**REALTORS®**



## COVID-19 & THE LOCAL *Real Estate Market*

Social Distancing has changed every aspect of our lives. Maybe you have been wondering what is going on in the local real estate market?

Home owners all over our area finally had some time to make updates and repairs to their property. This has caused a Home Improvement Surge. Some people got a little too excited about DIY and realized they might need a professional to complete the projects. While some people just wanted to make their home a better place to live, others were getting them ready to go on the market for sale.

This is good news because our area was experiencing a shortage of inventory. During the COVID-19 safer at home order, some sellers temporarily took their homes off the market. Other sellers only allowed pre-approved buyers with homes under contract or buyers "ready" to make an offer to tour in person. Other sellers required no touching during tours; leaving all lights on and closets open to make it easier for buyers to see everything. There are a lot of listings ready to hit the market when the safer at home order is lifted. With inventory still down, this is really a great time to put your house on the market. There is currently less competition than

what we will be seeing soon. Serious buyers are out and still buying. Our market is still seeing multiple offers on homes under \$250,000.

Realtors are considered "essential services" and we got very creative to keep the market moving. MLS created an official virtual open house option. Virtual tours, facebook live tours, and Zoom calls were just some of many digital ways for buyers to view property. MLS also significantly increased the number of home images allowed to be posted.

Lenders were swarmed with loan refinancing. This resulted in a need for longer close dates for buyers. Typically we see 30-45 days to close. That minimum increased to at least 45 days. So, if you are looking at making a move before August, now is the time to start looking. You want to be under contract by June.

If you are interested in discovering your options for a new home and/or listing your current home. Give me a call. I'm happy to provide a free, no-pressure, consultation for the biggest investment for your family.



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LISTINGS



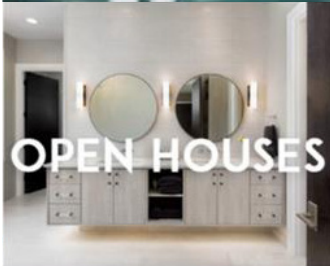
INSTAGRAM



FACEBOOK



NEWSLETTERS



OPEN HOUSES



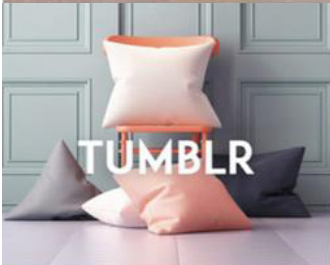
ELITE  
MAGAZINE



YOUTUBE

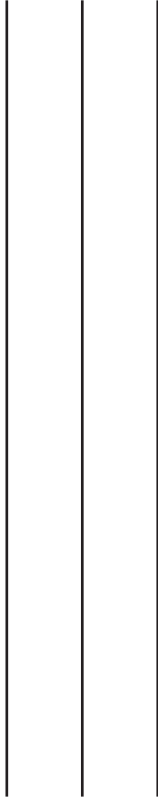


PINTEREST



TUMBLR

Be sure to check out my  
website for updates &  
details on the local market  
at  
[twebb.cctulsa.com](http://twebb.cctulsa.com)



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3912 East 91st Street  
Tulsa, OK 74137

## CHINOWTH & COHEN

REALTORS®

IF YOU KNOW  
SOMEONE LOOKING TO  
**BUY OR SELL** A HOME,  
HAVE THEM CONTACT ME  
TODAY!

**TIFFANY WEBB**

REALTOR-ASSOCIATE®

**918.200.6138**

[TWebb@cctulsa.com](mailto:TWebb@cctulsa.com)

